

ADP Network Solutions

Network

The right network solution to meet your dealership's needs



ADP offers three different network solutions to help support your needs:

- 1. Enterprise Grade** (We Do It)
A custom network designed specifically for your dealership
- 2. Professional Grade** (We Help)
An essentials-only solution with redundancy to help protect you from outages
- 3. Business Grade** (You Do It)
Other than the Virtual Private Network (VPN) connection, you handle all your network needs

Every dealership is different, with each having varying business objectives, number of employees, facility limitations and IT requirements. It's because of this fact that ADP offers a variety of network solutions so you can choose the right solution for your dealership.

ADP representatives have the training and experience to deliver a proven three-step process:

1. Size the network to fit the requirements of your dealership today with options for expansion should your dealership grow
2. Install the network with certified technicians
3. Support your network with experienced engineers that know how dealerships operate

Selecting the Optimum Network Package	Business Grade (You Do It)	Professional Grade (We Help)	Enterprise Grade (We Do It)
Solution Profile	Cost-effective solution for 50 users or less	Cost-effective solution for 50 users or less with redundancy	Custom-designed premium solution
Maximum Users	50 or less	50 or less	Unlimited
Primary VPN Router to ASP	✓	✓	✓
Backup VPN Router to ASP	✗	✓	✓
Troubleshooting of the Internet and LAN	✗	✓	✓
ASP/Internet Connectivity (T1, DSL, Cable, etc.)	✗	✗	✓
LAN Infrastructure: Design, Equipment, Install and Support (PCs, Printers, etc.)	✗	✗	✓
Connect Remote Site Locations to Host	✗	✗	✓
User Remote Access	✗	✗	✓
24/7 Network Monitoring and Support	✗	✗	✓
Proactive Bandwidth Usage Analysis	✗	✗	✓
Network Phone Ready	✗	✗	✓
Scalability Beyond 50 Users	✗	✗	✓
Maximum Network Printer Support	8	14	Unlimited

1. Enterprise Grade

ADP Provides:

- The VPN hardware/connectivity to Application Service Provider (ASP)
- Redundant backup router
- Internet circuit
- Local Area Network (LAN)
- Connection of remote sites to host – if there are multiple sites
- User remote access
- Proactive VPN monitoring
- Support and maintenance of the entire network
- Bandwidth assessments

With ADP's enterprise grade network package, we not only set up the right network to support your business needs, but also proactively monitor the system – and many times fix issues before they become issues – with 24/7 support. All to keep your business operating efficiently, so you can focus on your customers, not your circuits.

2. Professional Grade

ADP Provides:

- The VPN hardware to ASP
- Redundant backup router

Your Dealership Provides:

1. Two business-grade Internet circuits
2. The LAN to connect all network devices (PCs, printers, etc.)
3. Installation, configuration, and maintenance of the LAN
4. Optional connection of remote sites to host – if there are multiple sites
5. Support and maintenance of the connectivity to any remote sites

With this option, while you do get the redundant backup, your dealership would be responsible for all other connectivity outside of the VPN / ASP (including network devices, LAN, remote or multiple sites) so we recommend that you dedicate resources and create a plan to not only set up these connections, but also handle any downtime issues that may occur.

3. Business Grade

ADP Provides:

- The VPN hardware to ASP

Your Dealership Provides:

1. Business-grade Internet circuit
2. The LAN to connect all network devices (PCs, printers, etc.)
3. Installation, configuration, and maintenance of the LAN
4. Optional connection of remote sites to host – if there are multiple sites
5. Support and maintenance of the local area network and connectivity to any remote sites

With this option, you don't have a backup package to your ASP, which could result in a loss of access to your DMS. Plus, your dealership would be responsible for all other connectivity outside of the VPN / ASP (including network devices, LAN, remote or multiple sites) so we recommend that you dedicate resources and create a plan to not only set up these connections, but also handle any downtime issues that may occur.



By combining our two companies, PFW and ADP can now offer the largest and most comprehensive selection of products and services to equipment dealers worldwide. These cost-effective, leading-edge solutions have been developed by ADP to help grow your dealership business. Backed by ADP, you can expect the same quality and reliability you have come to expect from PFW.

Request More Information

If you would like more information, please visit www.pfw.com or contact our Sales Team at (519) 474-3300 ext. 230 or sales@pfw.com.